

# FOOD CONSULTING NETWORK

an international alliance of experts  
creating value for your business



## Our Objective – Your Success!

Regardless whether we provide consultancy or interim management our objective is your success by achieving product innovation, sustainable growth and profit improvement.

## Costumers

Our customers are start ups and medium to large companies. They are active in the areas of sweet, confectionary, savoury, dairy, bakery, alcoholic and non-alcoholic beverages, dietary food, functional ingredients, food supplements, feed and pharmaceuticals.

## Food Consulting Network



specialised in the  
food, beverage,  
flavour and pharma  
ingredients industry



an alliance of experts  
active in a wide  
range of complemen-  
tary disciplines



independent from  
producers and acts  
in the interest of its  
customers

## Expertise

All fcn members are experienced managers in their fields.

Summing up more than 100 years of industry experiences,  
we combine profound know-how throughout the entire value chain.

In extension to the in-house knowledge, fcn covers the need  
of all departments through external specialists focusing on specific topics.



## Services

<ul style="list-style-type: none"> <li>• new business development</li> <li>• market analysis &amp; entry</li> <li>• sales &amp; marketing support</li> <li>• support of start-ups</li> </ul>	<ul style="list-style-type: none"> <li>• flavour development</li> <li>• ingredient application</li> <li>• product innovation</li> <li>• product line extension</li> </ul>	<ul style="list-style-type: none"> <li>• project management</li> <li>• restructuring and change management</li> <li>• interim management</li> </ul>
<ul style="list-style-type: none"> <li>• quality system management</li> <li>• quality control</li> <li>• hygiene management</li> <li>• audits and reviews</li> </ul>	<ul style="list-style-type: none"> <li>• set up of digital business cases for B2B and B2C</li> <li>• digital analytics and online marketing</li> <li>• process digitalisation</li> </ul>	<ul style="list-style-type: none"> <li>• individual training</li> <li>• tutoring &amp; mentoring, coaching of individuals and groups</li> </ul>
<ul style="list-style-type: none"> <li>• advocacy representation</li> <li>• legal support</li> <li>• anti-corruption training</li> </ul>	<ul style="list-style-type: none"> <li>• patent and regulatory product strategies</li> <li>• global regulatory trends</li> <li>• engineering</li> </ul>	<ul style="list-style-type: none"> <li>• supply chain support</li> <li>• purchasing and strategic procurement support</li> <li>• cross cultural leadership</li> </ul>

## Approach

### WE ACT AS PARTNERS AND MENTORS

- ▶ creating value and sustainable growth
- ▶ implementing tailor-made methods and systems
- ▶ optimising each phase of the product life cycle
- ▶ operating with a holistic approach



The Food Consulting Network, which was founded in 2016 by six very experienced partners, has grown steadily with the number of partners and their specialist knowledge.

By working in integrated teams, the FCN partners can successfully cover a broader range of interdisciplinary projects.

Please contact a partner with the proven expertise to enable further growth and successful projects for your company.



## Dr. Steffen Sonnenberg

*PhD Organic Chemistry  
Management & Business  
Administration*

management, sales & marketing, production, application, innovation

Zoebigkerstr. 113  
04416 Markkleeberg, Germany  
+49 1578 933 42 14  
steffen.sonnenberg@food-consulting-network.com



## Dr. Markus Stark

*PhD Organic Chemistry  
Flavourist*

flavour creation, business development, innovation, application, production

Bernhard-Goering-Str. 112  
04275 Leipzig, Germany  
+49 179 384 01 52  
markus.stark@food-consulting-network.com



## Paolo Arienti

*Master's degree in Economics & Commerce  
Management & Business  
Administration*

management, sales & marketing, customer care, business development

Via Vallazze 3  
20131 Milan, Italy  
+39 373 8020 800  
paolo.arianti@food-consulting-network.com



## Pavlos Pavlou

*Master's degree in Biology  
Quality Systems Auditor*

quality, hygiene management, innovation,  
auditing

12 Melpomenis Street, Louvaras Court, App 201  
3083 Lemesos, Cyprus  
+357 99 52 55 04  
pavlos.pavlou@food-consulting-network.com



## Taru Karikoski

*Management Professional  
Advanced Strategic Manager*

management, subsidiary establishment,  
innovation markets, coaching, mentoring

Luvaniementie 8 A 6  
00350 Helsinki, Finland  
+358 50 060 58 37  
taru.karikoski@food-consulting-network.com



## Corinna Schleier

*Master's degree in Business  
Administration, Trainer,  
Systemic Business Coach*

human resources management, organisational  
development, business coaching, training

Leuchtenburger Str. 6  
28759 Bremen, Germany  
+49 172 637 66 73  
corinna.schleier@food-consulting-network.com



## Dr. Nico N. Raczek

*PhD and registered Food  
Chemist, Global Regulatory  
and Team Change Agent*

global regulatory/application expertise international  
regulatory strategies, change management,  
building virtual teams

Zweigstrasse 4, 82194 Groeben Zell, Germany  
+49 160 90 16 52 06  
nico.raczek@food-consulting-network.com





## Dr.-Ing. Hermann Meng

*PhD Food Process Engineering,  
International Food Safety and  
HACCP expert*

food safety and quality management systems,  
auditing support, hygienic design, engineering

Fichtenstr. 7

86609 Donauwoerth, Germany

+49 1520 377 13 98

hermann.meng@food-consulting-network.com



## Heiko Schmidt

*Master's degree in Economics and  
Management, Systemic Business  
Coach*

b-to-b expertise: management,  
sales & marketing, business development,  
product management, coaching & mentoring

Moltkestr. 59 | 33790 Halle (Westf.), Germany

+49 1511 720 41 64

heiko.schmidt@food-consulting-network.com



## Michael Bruck

*BA Business Development Food  
Products  
Serial entrepreneur and consultant*

digital business cases, online marketing,  
process digitalisation, ERP consulting,  
corporate start-ups & accelerators

Koepenicker Str. 41 | 15569 Woltersdorf, Germany

+49 171 28 333 11

michael.bruck@food-consulting-network.com



## Alfredo H. Pimper

*Master's degree in Biological  
Chemistry*

biscuit consultant from grain to oven: sustainable  
production of cereals, milling the more adapted flours,  
forming & baking the best biscuits

Via Alessandrini 15, 42018 San Martino in Rio, Italy

+39 333 2138 723

alfredo.pimper@food-consulting-network.com



## Dr. Matthias Heume

*PhD in Carbohydrate Chemistry  
Building world-class innovators*

customer-focused innovation, inspirational leadership, business development, bulk & high intensity sweeteners, vegetable oils & fats

Luebecker Str. 55 | 21337 Lueneburg, Germany  
+49 171 739 89 31  
matthias.heume@food-consulting-network.com



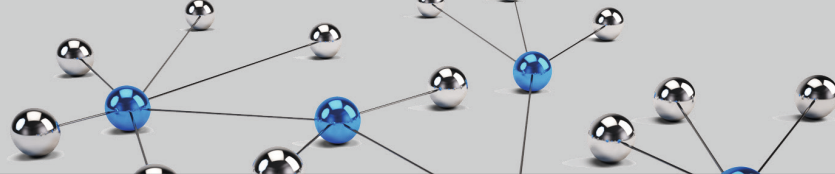
## Simon Daw

*Bachelor of Science Hons  
Economics, Polymers and  
Materials Science*

marketing, innovation, business development and commercial leadership

5 Pavenham Road  
Carlton, Bedfordshire, U.K. | MK43 7LS  
+ 44 776 5408701  
simon.daw@food-consulting-network.com





## Locations

### Finland

Taru Karikoski, Helsinki  
+358 50 060 58 37

### Germany

Corinna Schleier, Bremen  
+49 172 637 66 73

Dr. Markus Stark, Leipzig  
+49 179 384 01 52

Dr. Steffen Sonnenberg, Markkleeberg  
+49 1578 933 42 14

Dr. Nico N. Raczek, Groebenzell  
+49 160 90 16 52 06

Dr.-Ing. Hermann Meng, Donauwoerth  
+49 1520 377 13 98

Heiko Schmidt, Halle (Westf.)  
+49 1511 720 41 64

Michael Bruck, Woltersdorf bei Berlin  
+49 171 28 333 11

Dr. Matthias Heume, Lueneburg  
+49 171 739 89 31

### Italy

Paolo Arienti, Milan  
+39 373 8020 800

Alfredo H. Pimper, San Martino in Rio  
+39 333 2138 723

### Cyprus

Pavlos Pavlou, Lemesos  
+357 99 52 55 04

### United Kingdom

Simon Daw, Carlton – Bedfordshire  
+44 776 5408701



[scan here](http://www.food-consulting-network.com)

[www.food-consulting-network.com](http://www.food-consulting-network.com)

