

## Services

- new business development
- market analysis & entry
- sales & marketing support
- support of start-ups

- flavour development
- ingredient application
- product innovation
- product line extension

- project management
- restructuring and change management
- interim management

- quality system management
- quality control
- hygiene management
- audits and reviews

- set up of digital business cases for B2B and B2C
- digital analytics and online marketing
- process digitalisation

- individual training
- tutoring & mentoring, coaching of individuals and groups

- advocacy representation
- legal support
- anti-corruption training

- patent and regulatory product strategies
- global regulatory trends
- engineering

- supply chain support
- purchasing and strategic procurement support
- cross cultural leadership

## Approach

### WE ACT AS PARTNERS AND MENTORS

- ▶ creating value and sustainable growth
- ▶ implementing tailor-made methods and systems
- ▶ optimising each phase of the product life cycle
- ▶ operating with a holistic approach

## Locations

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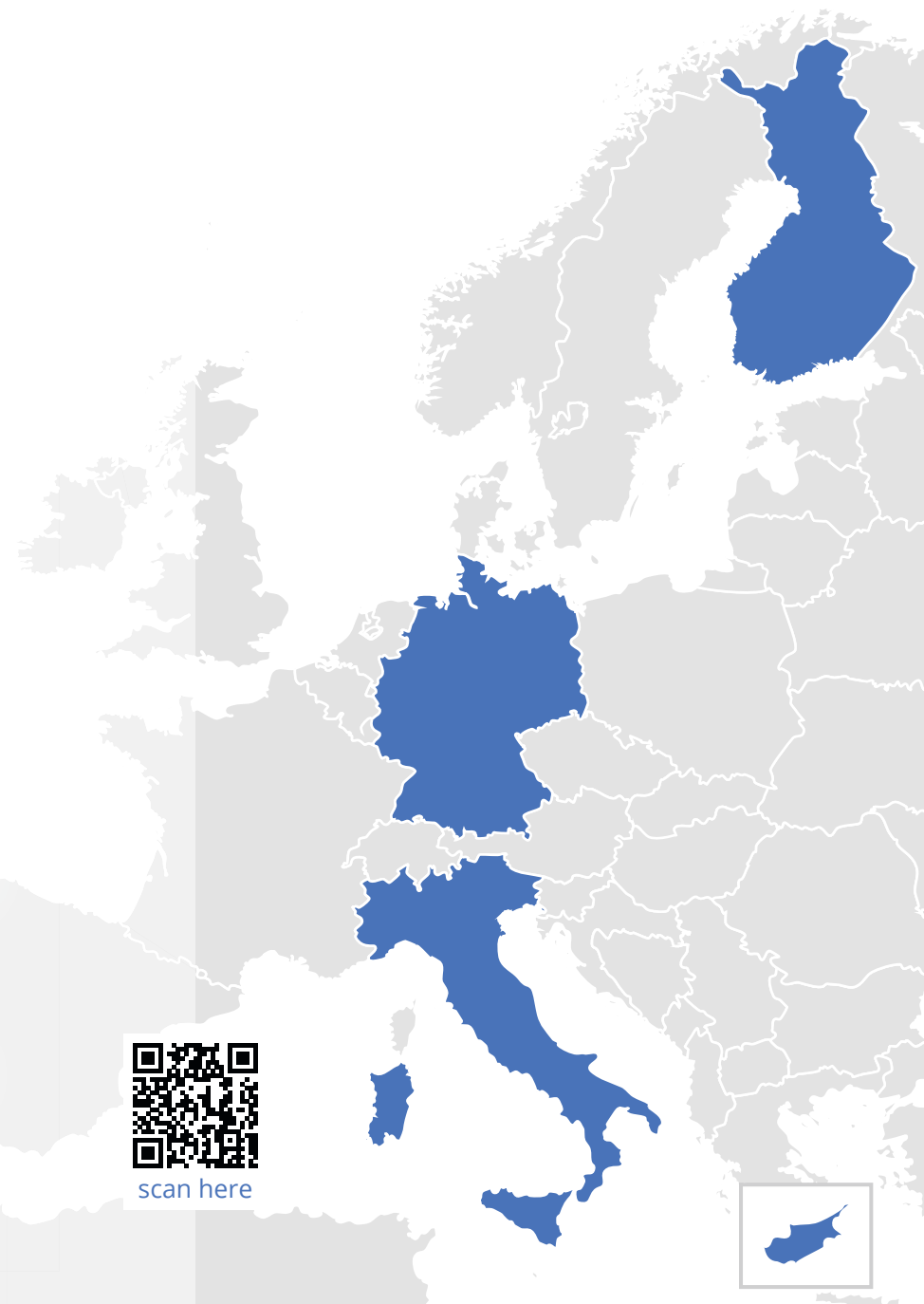
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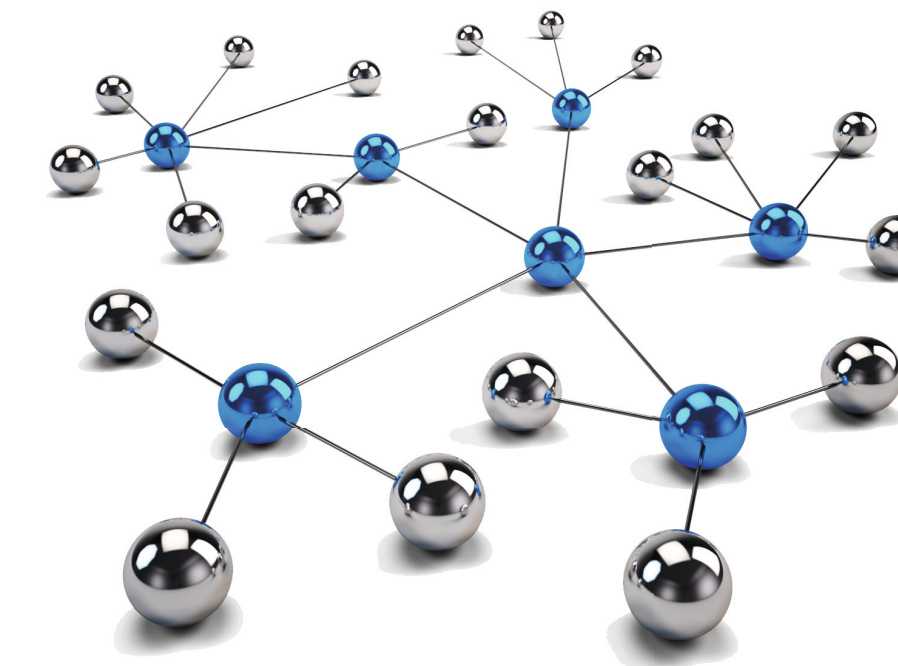
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scan here



## FOOD CONSULTING NETWORK

an international alliance of experts  
creating value for your business



## Our Objective – Your Success!

Regardless whether we provide consultancy or interim management our objective is your success by achieving product innovation, sustainable growth and profit improvement.

## Costumers

Our customers are start ups and medium to large companies. They are active in the areas of sweet, confectionary, savoury, dairy, bakery, alcoholic and non-alcoholic beverages, dietary food, functional ingredients, food supplements, feed and pharmaceuticals.

## Food Consulting Network



specialised in the food, beverage, flavour and pharma ingredients industry



an alliance of experts active in a wide range of complementary disciplines



independent from producers and acts in the interest of its customers

## Expertise

All fcn members are experienced managers in their fields. Summing up more than 100 years of industry experiences, we combine profound know-how throughout the entire value chain. In extension to the in-house knowledge, fcn covers the need of all departments through external specialists focusing on specific topics.



### Dr. Steffen Sonnenberg

*PhD Organic Chemistry  
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management, sales & marketing,  
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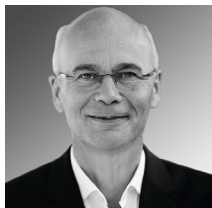


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